



Sourcewell - Construction Equipment Contract

Contract Number:	11723-CNH-2	
Contract Period:	April 4, 2023 thru April 14, 2027 may extend for 1 additional year	
Eligible Customers:	All Sourcewell members in United States	
Members Include:	Government Education (K-12 and higher) Non-profit agencies	
States that have Adopted Sourcewell as their term contract:	State/County	Member #
	State of New York Contract # PGB-23345 Walworth County, WI	4652 19185
Member list:	https://www.sourcewell-mn.gov/lookup	
Need to Join?	https://www.sourcewell-mn.gov/register	
CONTRACT DETAILS		
Contract Pricing	Specified discount off List Price/MSRP plus freight and setup and local delivery and surcharge but placed on a separate line. Discounts not allowed with wholesale discount but can be used with Order Writing.	
Lease/Demo Units	Dealers can offer Sourcewell members rental and demo equipment that has not been retailed <i>and comes with full warranty (less than 250 hrs) or pro-rated warranty if unit has over 250 hours</i> . The customer will receive the member discount and demo/lease discounts based on Rent for sale program rates less any service or clean up fees dealer would have incurred.	
Third Party Items	Allowed. Third party equipment and/or accessories must be listed on individual line(s) below the contract items. Discounts do not apply to these items.	
Trade-In	Allowed. The value is determined by the agency and the local dealer.	
Payment	Contact your local dealer for payment options. New Holland accepts checks and Electronic Fund Transfers (pre-arrangements required for EFT).	
Quoting Process:	If Customer requests to purchase on contract, dealer MUST settle using contract Authorization number (Opportunity) to avoid being charged back. Any questions regarding process, contact aggovtfleetdept@cnhind.com .	
	1) Quote current pricing for new order. For ground inventory, quote the list price on the invoice. <ul style="list-style-type: none"> a) Show List price. (new order use current pricing or ground unit use the invoice list price) b) Show Sourcewell contract Discount off LIST c) Less additional dealer discount (if applicable) d) Less trade in allowance (if applicable) e) Include dealer installed options as separate line items. f) Include Factory Freight, delivery and set up as separate line items. g) make sure Sourcewell member number & contract # are on quote. h) Request an Authorization ("Opportunity") number from DSS or via Journey Center on the Dealer Portal. 	



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New Effective Date 4/1/2026	PRICING		
Construction Equipment/Ranges	Product Series	Discount off MSRP	Pricing Effective
Skid Steer Loader	L316 & L320V, L328, L334	35%	Current List Price
Compact Track Loader	C327, C330, C332, C337, C345, C362	32%	Current List Price
Tractor Loader Backhoe	B75D, B95D, B110D	35%	Current List Price
Tractor Loader	U80D	32%	Current List Price
Compact Wheel Loader	W50C, W60C, W70D, W80D, W100D, ML35T, ML50T	32%	Current List Price
Forklift	F50C	32%	Current List Price
Mini Track Loader	C314, C314X	35%	Current List Price
Small Articulating Loaders	ML12, ML12T, ML15, ML22X, ML23, ML27, ML27T	35%	Current List Price
MiDi Excavator	E70D, E85D, E90D	32%	Current List Price
CRAWLER EXCAVATOR - MINI	E17C, E26C, E30C, E37C, E57C, E60C, E12D, E15X (electric), E30D, E38D, E42D, E50D, E60D	32%	Current List Price